



The ultimate production, scheduling, and invoice tracking software for fabricators.

\$100,000,000 in countertops processed and counting.



No double entry or confusion ever again, directly synced with Quickbooks!

Order online at www.tryrobotop.com
Call us at 252-202-2322
Email us at ryan@tryrobotop.com



RoboTop LLC.
1323 Solona Road
Naples, FL 34103

25 June 2020

Dear Fabricator,

We are pleased to announce RoboTop 2.0 is officially released and is open for use in your countertop fabrication shop.

RoboTop is the easiest and most powerful software on the market to remotely manage production.

By using RoboTop, you are putting the proper infrastructure in place to best manage your business now and in the future.

As a second generation fabricator, I've been working in shops since I was 8 years old. I built this software for you and I know the difference it can make.

RoboTop increases employee efficiency across all segments of your business making an immediate positive impact on your bottom line.

Grow your business with RoboTop. We will make it easier for you.

If you are interested in a live demo or would like to implement RoboTop in your production facility, please feel free to reach out to me anytime. I would love to hear and talk about your shop.

Sincerely,

Ryan Baptiste
Founder of RoboTop, LLC.
252-202-2322
ryan@tryrobotop.com

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DUE DATE	PROJECT	Item ID	QR Code	Sticker Image	Photos	Status	Cutter	Cutting Notes	Description
2020, 169, June, Wednesday, 17th	SMS #1064 John Goodwin	1064-1 / Kitchen 75SF - John Goodwin	[QR Code]	[Sticker Image]	[Photos]	Currently C...	Andries Graaff		75 SQFT - Black Galaxy, Demi Bullnose Edge, 301 Sink, 4" Splash, Single Hole Faucet
2020, 170, June, Thursday, 18th	SMS #1059 John Hansen	1059-1 / Pickup Order! Vanity 75F - John Hansen	[QR Code]	[Sticker Image]	[Photos]	Ready To Cut	Andries Graaff		Hall Bath Vanity - 7 SQFT - Remnant Blue Bahia Granite - Eased Edge - 4" Backsplash - White Oval Vanity Sink - Pickup Only - Rap in plastic!
2020, 171, June, Friday, 19th	SMS #1061 Lucy Hawthorn	1061-1 / Fireplace 85SF - Lucy Hawthorn	[QR Code]	[Sticker Image]	[Photos]	Ready To Cut	Felix Figueroa		85 SQFT - Living room Fireplace - Black Galaxy 2CM - template, fabricated, and installed
2020, 171, June, Friday, 19th	SMS #1061 Lucy Hawthorn	1061-2 / Kitchen 105SF - Lucy Hawthorn	[QR Code]	[Sticker Image]	[Photos]	Ready To Cut	Felix Figueroa		105 SQFT - Black Galaxy - Ogee Edge - 450 Sink

1.0-1 Image - RoboTop Cutting View

1. Robotop Introduction

RoboTop is production, scheduling, and invoice tracking software for countertop fabricators.

Remotely working in sync with production has never been easier.

RoboTop is designed to make operating and growing granite and marble fabrication businesses easier, more efficient and profitable.

By using RoboTop, your business will synchronize all of its orders with accounting so processing from template to balance collection is efficient, organized, and painless.

RoboTop software gives users simple, but powerfully clear views of what needs to be done.

RoboTop connects directly to Quickbooks accounting software -- No double entry is required.

Production and field workers will always be in sync with orders, each other, and the office when using RoboTop.

RoboTop is so easy to use, virtually no training is required. Any size shop can be up and running in under 24 hours.

1.1 Platform

RoboTop is cloud based and accessible on desktop and mobile.

1.2 Requirements

Internet connection is required for use.

iOS is the recommended and preferred mobile operating system.

1.3 Getting Started

RoboTop connects and integrates directly to Quickbooks. After connecting, RoboTop will watch, pull, and update all new orders automatically.

1.4 Training

RoboTop does the heavy lifting for you and your office creating and updating orders from Quickbooks.

RoboTop is so easy to use, the office simply has to set the scheduled delivery date of each order.

Production will be up and running within minutes. Simply scan, update the status, and snap some photos.

1.5 Order & Product Numbers

RoboTop tracks all orders and products/services with a number that like this: 1024-1.

The first set of digits is the order number. The order number mirrors the Quickbooks invoice number for easy cross platform tracking.

The second number after the “ - “ is the product number, or countertop number for the order.

Use the product and order numbers to quickly locate any product or order in RoboTop or simply scan the QR code.

2. Invoice Tracking

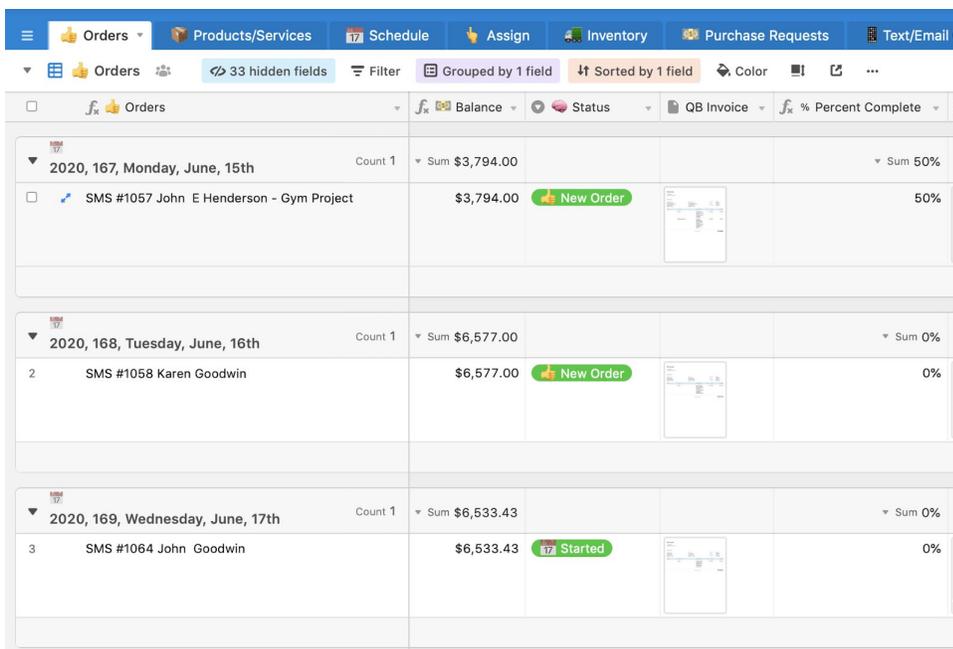
RoboTop seamlessly tracks all orders and balances directly from Quickbooks.

RoboTop ensures every product/service being ordered/manufactured is billed.

Tell what percentage complete each order is and how much is owed.

Send customers invoices by email directly from Quickbooks inside RoboTop.

2.1 Tracking Orders



Orders	Balance	Status	QB Invoice	% Percent Complete
2020, 167, Monday, June, 15th Count 1 Sum \$3,794.00				Sum 50%
SMS #1057 John E Henderson - Gym Project \$3,794.00		New Order		50%
2020, 168, Tuesday, June, 16th Count 1 Sum \$6,577.00				Sum 0%
2 SMS #1058 Karen Goodwin \$6,577.00		New Order		0%
2020, 169, Wednesday, June, 17th Count 1 Sum \$6,533.43				Sum 0%
3 SMS #1064 John Goodwin \$6,533.43		Started		0%

2.1-1 Image - Orders View

When Quickbooks creates a new order, RoboTop pulls the specs, balance, and downloads a copy of the invoice.

Print or download a copy of the Quickbooks invoice directly from RoboTop.

The percentage complete of each order is clearly displayed to identify what orders are complete or still in process.

2.2 Sending Invoices

Email customers invoices from Quickbooks inside RoboTop or use RoboTop's text function to text your customer a copy of the invoice in seconds.

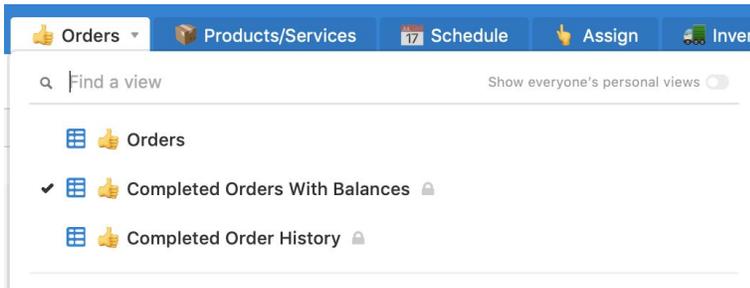
2.3 Link Pay

By enabling Quickbooks online pay, send invoices directly from RoboTop to customers so they can pay invoices online.

2.4 Payment Updates

When payments are paid by the customer via link pay online or entered manually into Quickbooks, RoboTop updates the order balance and downloads the latest copy of the Quickbooks invoice for you.

2.5 Balance Views



2.5 -1 Image - Order and Balance Views

A screenshot of the RoboTop software interface showing a table of completed orders with balances. The table has columns for date, count, sum, status, QB Invoice, % Per..., Product/Service..., and Photos. The table is filtered to show 'Completed Orders With Balances'.

Date	Count	Sum	Status	QB Invoice	% Per...	Product/Service...	Photos
2020, 168, Tuesday, June, 16th	Count 1	Sum \$6,533.43			Sum 100%		
1 SMS #1064 John Goodwin		\$6,533.43	Started		100%		
2020, 171, Friday, June, 19th	Count 1	Sum \$950.00			Sum 100%		
2 SMS #1059 John Hansen		\$950.00	Started		100%		

2.5-2 Image - Completed Orders With Balance View

Quickly view completed projects with balances owed. View the invoice, percent complete, and photos from a single view. Know exactly what's owed and needs to be billed.

When orders are paid in full via Quickbooks, RoboTop will automatically retire the paid in full order to history and upload a paid invoice copy.

3. Production

RoboTop is specifically designed to increase production communication and efficiency.

Office workers can work remotely while staying completely in sync with production.

Using the scheduled install date as the delivery benchmark, RoboTop organizes the orders in production automatically.

Cutters, cnc operators, and polishers each have specific customized views so they each know what to do next.

Use RoboTop QR coded stickers so production and field workers can quickly update the status of a product or service.

3.1 Production Views

DUE DATE	PROJECT	Item	QR	Photos	Status	Cutter	Cutting Notes	Description
2020, 169, June, Wednesday, 17th	SMS #1064 John Goodwin	1064-1 / Kitchen 75SF - John Goodwin	[QR]	[Photos]	Currently C...	Andries Graaff		75 SQFT - Black Galaxy, Demi Bullnose Edge, 301 Sink, 4" Splash, Single Hole Faucet
2020, 170, June, Thursday, 18th	SMS #1059 John Hansen	1059-1 / Pickup Order! Vanity 7SF - John Hansen	[QR]	[Photos]	Ready To Cut	Andries Graaff		Hall Bath Vanity - 7 SQFT - Remnant Blue Bahia Granite - Eased Edge - 4" Backsplash - White Oval Vanity Sink - Pickup Only - Rap in plastic!
2020, 171, June, Friday, 19th	SMS #1061 Lucy Hawthorn	1061-1 / Fireplace 85SF - Lucy Hawthorn	[QR]	[Photos]	Ready To Cut	Felix Figueroa		85 SQFT - Living room Fireplace - Black Galaxy 2CM - template, fabricated, and installed
		1061-2 / Kitchen 105SF - Lucy Hawthorn	[QR]	[Photos]	Ready To Cut	Felix Figueroa		105 SQFT - Black Galaxy - Ogee Edge - 450 Sink

3.1-1 Image - Cutting View

DUE DATE	PROJECT	Status	Polisher	Photos	Description	Cutting Notes	Product/Service Notes
Scheduling Required	SMS #1058 Karen Goodwin	Currently Polishing	Rojo Garcia		85 SQFT Baltic Brown, Bullnose Edge, 301 Sink, 4" backsplash Includes template, fabrication, & installation - Remove old tops!		
2020, 174, June, Monday, 22nd	SMS #1061 Lucy Hawthorn	Currently Polishing	Felix Figueroa		85 SQFT - Living room Fireplace - Black Galaxy 2CM - template, fabricated, and installed		
	1061-1 / Fireplace 85SF - Lucy Hawthorn	Currently Polishing			105 SQFT - Black Galaxy - Ogee Edge - 450 Sink		
	1061-2 / Kitchen 105SF - Lucy Hawthorn	Ready To Polish			35 SQFT - Black Galaxy		
	1061-3 / Full Backsplash 35SF - Lucy Hawthorn	Ready To Polish			9 SQFT - Hall Bath vanity - Butterfly Green - 3" Miter Edge - White Oval Sink - 6" 2CM splash		
	1061-4 / Vanity 9SF - Lucy Hawthorn	Ready To Polish			Hall Bath Vanity - 5 SQFT - Butterfly Green - Eased Edge		
	1061-5 / Vanity 5SF - Lucy Hawthorn	Ready To Polish					
	SMS #1062 Bill Henderson	Ready To Polish			128 SQFT - Riverwalk Granite - Ogee Edge -		

3.1-2 Polishing View

Production views are individualized views for each segment of production.

Production views organize what needs to be cut, routed, and polished.

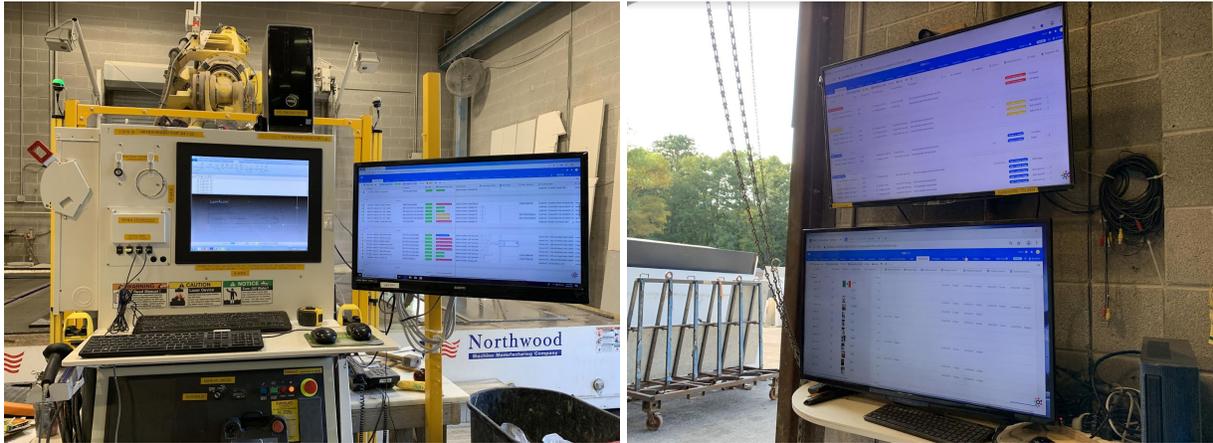
Each view contains the required data to process the order.

3.2 View Setup

RoboTop comes standard with production views for cutting, routing, mitering, and polishing.

Additional views to fit your production flow can easily be added and modified to fit your shop's specific needs.

3.3 Software Stations



3.3-1 Image - Software Stations

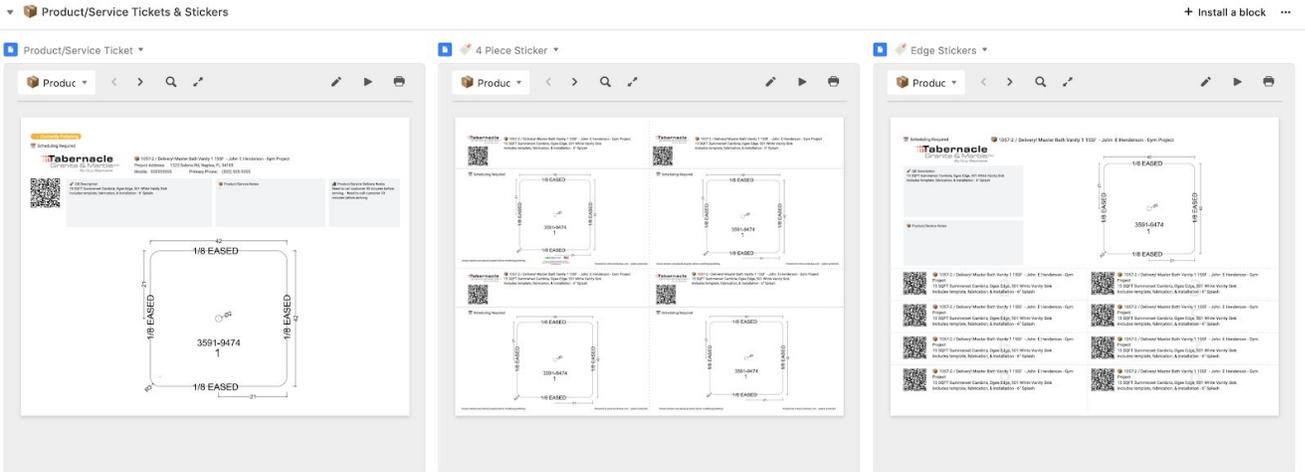
Software stations power RoboTop in the shop.

Software stations consist of a monitor and computer. We recommend using a low cost Chromebook (\$130) connected via HDMI to a flat screen TV. Adding a wireless USB mouse for the Chrombook is a smart and cheap addition.

It is best to have software stations for each segment of production so the specific view can stay present. Software stations will be continuously used throughout the day so it makes financial sense to invest in a minimum (depending on shop size) of one software station per production segment.

Your machines may already have a browser compatible computer built into its operating dashboard. In this case, software stations are not necessary as the machine operating display is preferred since the CAD files stored on RoboTop can be directly downloaded into the machine when required.

3.4 QR Production Stickers & Slips

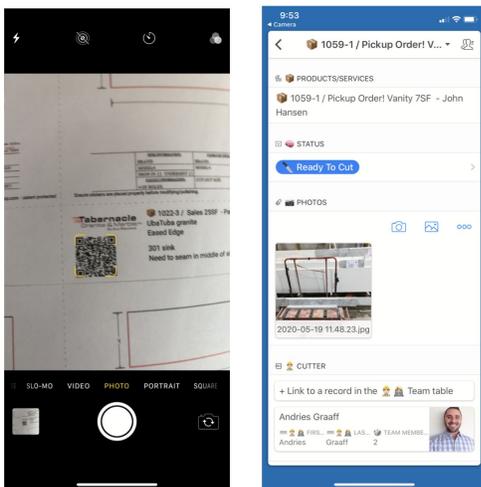


3.4-1 Image - Product/Service Tickets & Stickers

Each order and product in RoboTop has QR code production slips and stickers.

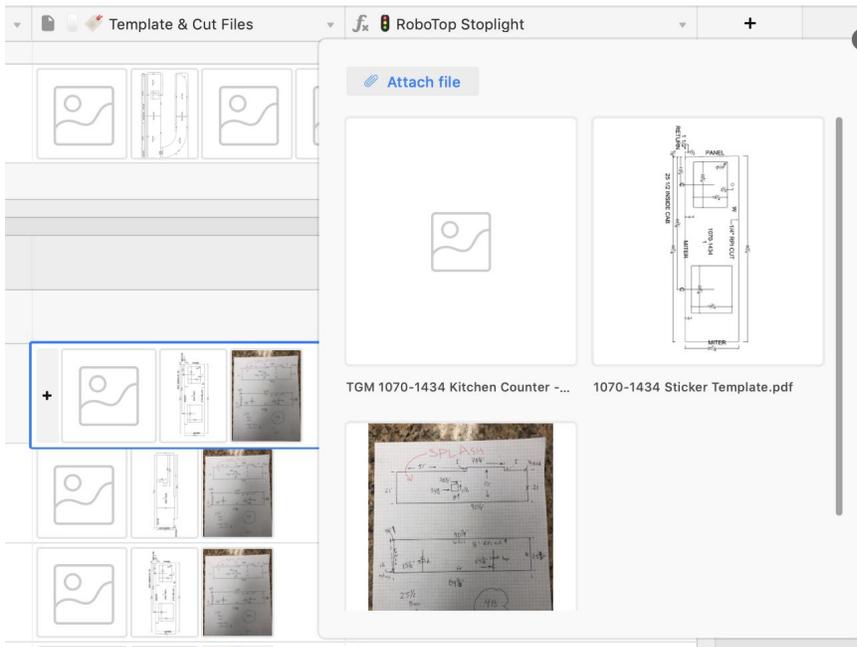
Production stickers can easily be printed directly from the saw operators screen using a wifi laser printer. When cutting is complete, the cutter should simply tag each cut piece with a sticker.

Finishers will be able to quickly identify tops and know what edge and edges need to be finished. Using a phone or tablet camera, simply scan the QR code to bring up the order to update its status or get more info (image below).



3.4-2 Image - QR Code Scan & Scan View

3.5 Production Files

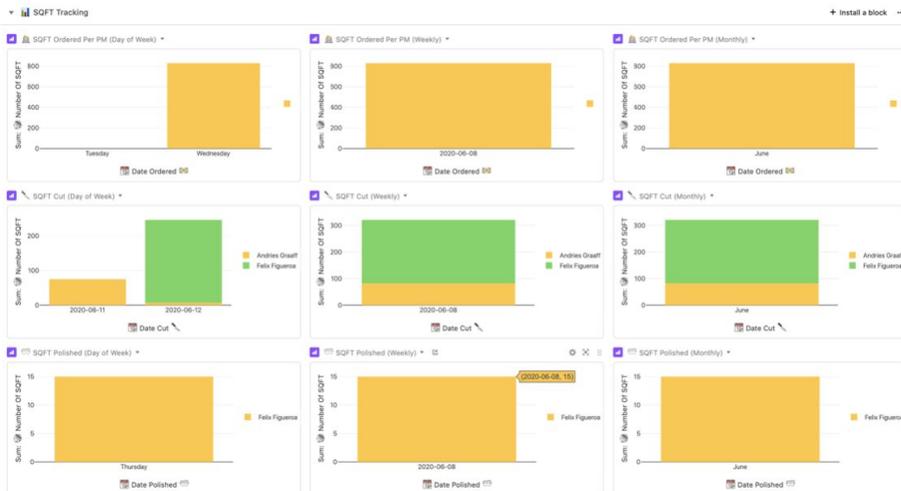


3.5-1 Image - Template & Cut Files Displaying a DXF, PDF, and Photo Image

Quickly drag and drop files into RoboTop or simply snap a pic with the app.

DXF files are easily loaded in seconds for cutters to be able to download and execute on automated machines.

3.6 SQFT Tracking

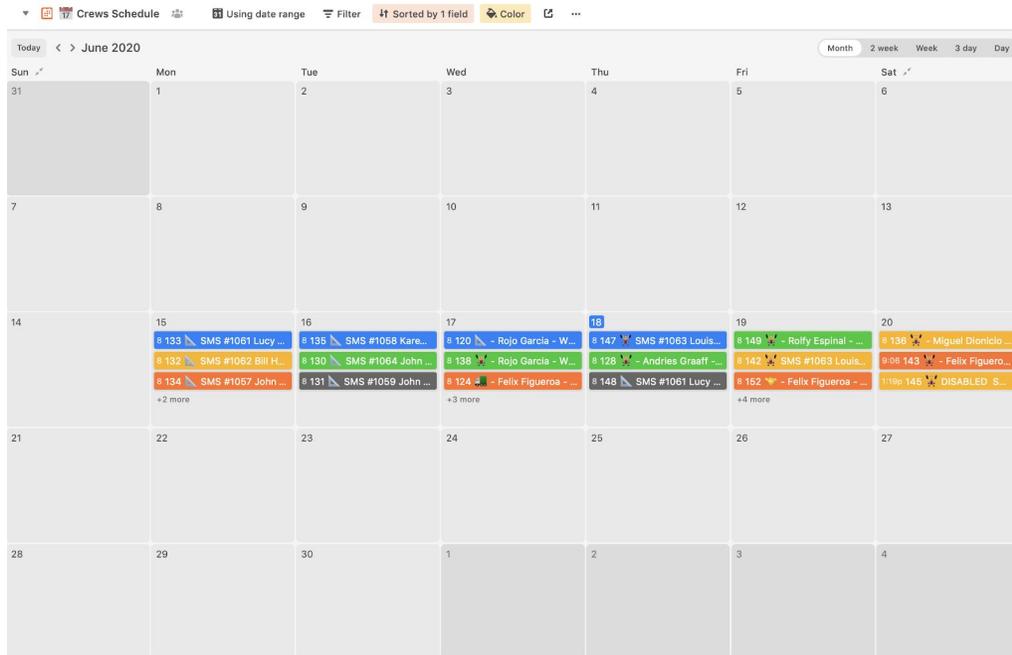


3.6-1 Image - SQFT Tracking Dashboard

RoboTop has SQFT tracking for each employee.

RoboTop comes standard with SQFT tracking for cutters, polishers, templators, and installers.

4. Scheduling



4.0-1 Image - Crew Schedule View By Month

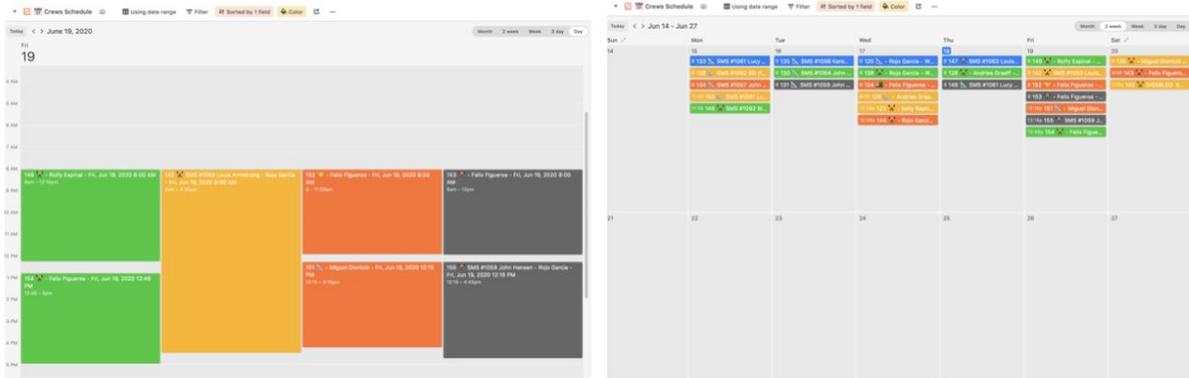
Scheduling sets the due date of all products and services in RoboTop.

By maintaining an accurate schedule, production priority will always be accurate via production views. The schedule date sets the production priority order seen by the various segments in the shop.

When scheduling is updated, production is simultaneously updated ensuring the proper orders are always being produced next.

Scheduling can be set at an order or product/service level. Schedule multiple products/services at once or individually schedule products and services for a given order.

4.1 Scheduling Views



4.1-2 Image - Crew Schedules By 1 Day & 2 Weeks

Schedule views can be created, customized, color coded, and filtered in seconds. View a single crew's schedule or multiple color coded crews at once.

View the schedule by day, 3 day, week, 2 weeks, or month.

Calendars views in RoboTop are interactive so changing a schedule date or time is quick and easy. Just drag and drop any schedule record to a different day to change its due date.

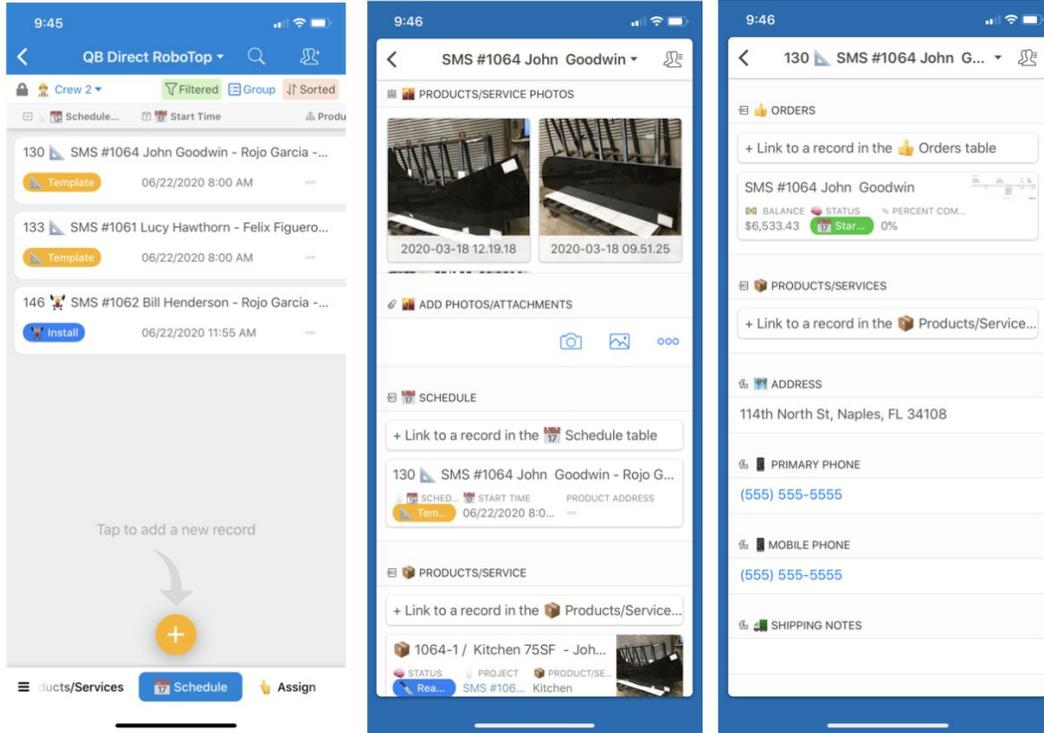
4.2 Synchronized Production

DUE DATE 2020, 172, June, Saturday, 20th Count 2					
PROJECT DISABLED SMS #1060 Kathy Desimone 1					
6	1060-2 / Service - Countertop Removal 55SF - Kathy Desimone				Ready To Cut
PROJECT SMS #1063 Louis Armstrong 1					
7	1063-2 / Vanity 10SF - Louis Armstrong				Ready To Cut
DUE DATE 2020, 174, June, Monday, 22nd Count 1					
PROJECT SMS #1064 John Goodwin 1					
8	1064-1 / Kitchen 75SF - John Goodwin				Ready To Cut

4.2-1 Image - Ordered Products Sorted By Due Date

Production priority of orders in RoboTop is determined by the schedule. When a schedule change occurs, each segment of production is simultaneously updated including cutters, polishers, and cnc operators.

4.3 Templators and Installer Views



4.3-1 Image - Crew 2 Mobile Views For Field Workers

When a schedule date is set and assigned to a crew, the corresponding schedule order appears on the specific templator/installer view via the mobile app. When clicked, RoboTop brings up the corresponding data needed including address, phone numbers, photos, products, SMS capabilities, and more.

Once the scheduled order is marked complete, it disappears from the templators/installers schedule view.

4.4 Schedule Tickets

SMS #1063 Louis Armstrong
 Project Address: 6581 Ridgewood Dr., Naples, FL 34108
 Mobile: (555) 555-5555 Other: (555) 555-5555



Status	Product/Service Details	Image
Complete	1063-1 / Kitchen 65SF - Louis Armstrong 65 SQFT - Steel Grey Granite 3CM - 4" Backsplash milled to 2CM - Eased Edge - 301 Kitchen Sink - Cooktop Cutout Need to polish under the bar 12". Very important!	
Ready To Cut	1063-2 / Vanity 10SF - Louis Armstrong 10 SQFT - Uba Tuba Vanity - No Splash - Eased Edge - White Porcelain Sink Undermount Set back sink 4"	
New Order	1063-3 / Out Door Kitchen 35SF - Louis Armstrong 35 SQFT - Blue Pearl - Eased Edge - 225 Sink - No Splash	

Crew 3

150 SMS #1061 Lucy Hawthorn - Rojo Garcia - Mon, Jun 22, 2020 11:43 AM

Shipping Address: 720 Orchid Dr, Naples, FL 34103

Start Time: 6/22/2020 11:43am

End Time: 6/22/2020 3:30pm

Primary Phone: (555) 555-5555

Mobile Phone: (555) 555-5555



Performers
Rojo Garcia

Make sure to call customer 30 minutes prior to arrival. During template, please make sure we don't need a crane.

Products/Services

- 1061-1 / Fireplace 85SF - Lucy Hawthorn
- 1061-2 / Kitchen 105SF - Lucy Hawthorn
- 1061-3 / Full Backsplash 35SF - Lucy Hawthorn
- 1061-4 / Vanity 9SF - Lucy Hawthorn
- 1061-5 / Vanity 5SF - Lucy Hawthorn

4.4-1 Image - Schedule Tickets With Sticker Image & Order Ticket With Listed Product

Single or multiple schedule tickets can be printed at once.

Schedule tickets have QR codes so each order can be scanned and updated in the field.

5. Inventory

Inventory ID	Type	Available	Assigned	Reserved	Image	Location	Quantity Arriv...	Color/Model	Length
TYPE: Slab Count 48									
1	373: Slab - Copacabana	0	3	0			3.0	Copacabana	1
2	424: Slab - Soapstone	2	2	0			4.0	Soapstone	1
3	425: Slab - Crema Bordeaux	-2	3	0			1.0	Crema Bordeaux	1
4	426: Slab - Bosque	1	0	0			1.0	Bosque	1
5	427: Slab - Black Taurus	1	0	0			1.0	Black Taurus	1
6	428: Slab - Magma	1	0	0			1.0	Magma	1

5.0-1 Image - Inventory Slab View

TYPE	Count	Sum	Sum	Sum		Sum	
Kitchen Sink	5	10	0	0		10.0	Sum
49 475: Kitchen Sink - D 3128	Kitchen Sink	4	0	0		4.0	D 3128
50 476: Kitchen Sink - SD 2321	Kitchen Sink	3	0	0		3.0	SD 2321
51 477: Kitchen Sink - D7 3220	Kitchen Sink	1	0	0		1.0	D7 3220
52 478: Kitchen Sink - D5 3218	Kitchen Sink	1	0	0		1.0	D5 3218
53 479: Kitchen Sink - D6 3221	Kitchen Sink	1	0	0		1.0	D6 3221
+							

5.0-2 Image - Inventory Sink View

Track inventory quickly and easily. With a single click, assign slabs, sinks, remnants, or any other inventory a business carries to any specific product/service of an order.

5.1 Inventory Tracking

Quickly and easily know what orders and products inventory is being applied to. Every time inventory is applied to an ordered product, the inventory is linked so you know when and where inventory is being consumed.

5.2 Website Display

Display inventory directly on any website with the RoboTop website widget.

Display slabs, remnants, sinks, and more in real-time to existing and potential customers online.

6. Purchase Requests

Purchase Requests							
STATUS	Count	Request Name	QTY	Seller	Notes	Sum	
Order	1					2.0	Sum
1 Order - 2 REQ - 2 Slabs Of UbaTuba -	Order	2 Slabs Of UbaTuba	2	OHM International -		2.0	
+							
Ordered	2					6.0	Sum
2 Ordered - 4 REQ - Blue Bahia -	Ordered	Blue Bahia	4	OHM International -	Need to have customer view slabs ...	4.0	
3 Ordered - 2 REQ - Black Absolute -	Ordered	Black Absolute	2	OHM International -		2.0	
+							
Arrived	1					2.0	Sum
4 Arrived - 2 REQ - Verde Green Granite -	Arrived	Verde Green Granite	2	OHM International -		2.0	
+							

6.0-1 Image - Purchaser Request View

Quickly create purchase requests for materials or products needed.

Creating a purchase request takes just seconds.

RoboTop organizes each request in the purchaser's view so they can clearly see what needs to be ordered for when and what.

6.1 Receiving

The screenshot shows a software interface with a table of purchase requests. The table is organized into two sections based on status. The first section is titled 'STATUS' and has a sub-header 'Ordered' with a count of 2. It contains two rows: 'Ordered - 1 REQ - Blue Bahia -' and 'Ordered - 2 REQ - Black Absolute -'. The second section is titled 'STATUS' and has a sub-header 'Arrived' with a count of 1. It contains one row: 'Arrived - 2 REQ - Verde Green Granite -'. A dropdown menu is open over the 'Ordered' status of the first row, showing options: 'Order', 'Ordered', 'Partially Recieved', 'Arrived', and 'Inventory'. The table also includes columns for item names, suppliers (OHM International), and a 'Sum' column.

STATUS		Count 2				Sum 3.0
<input type="checkbox"/>	Ordered - 1 REQ - Blue Bahia -		Ordered	Blue Bahia	OHM International -	1.0
3	Ordered - 2 REQ - Black Absolute -		Find an option	Black Absolute	OHM International -	2.0
+						
STATUS		Count 1				Sum 2.0
4	Arrived - 2 REQ - Verde Green Granite -		Partially Recieved	Verde Green Granite	OHM International -	2.0
+						

6.1-1 Image - Receiving

Always know what's on order and when it arrives.

The person responsible for off loading incoming orders can quickly update the status of any arriving order.

RoboTop lets everyone across a company know when material/product arrives so production can begin.

7. Bill of Ladings

BILL OF LADING



1613 Rt. 206
Tabernacle, NJ 08088
609 268 9777
www.tabernaclegranite.com



BOL # 27

Ship Date: 6/23/2020

Project: SMS #1061 Lucy Hawthorn SMS #1061 Lucy Hawthorn SMS #1061 Lucy Hawthorn SMS #1061 Lucy Hawthorn

Customer: Lucy Hawthorn

Delivery Address: 720 Orchid Dr, Naples, FL 34103

BOL Remarks:

By signing this bill of lading, the receiver certifies the below listed items were delivered and inspected to the standards required for

Receiver Print Name:

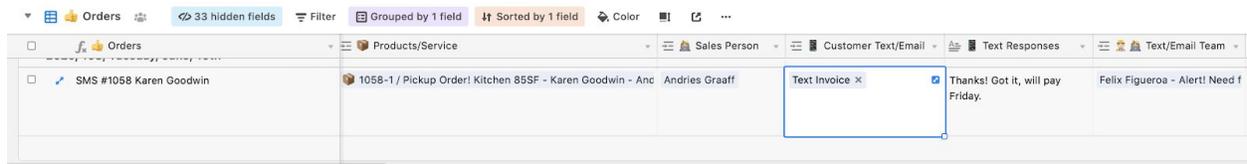
Receiver Signature:

QR	Item ID	Area	SQFT	Specifications
	185	Vanity	5.00	Hall Bath Vanity - 5 SQFT - Butterfly Green - Eased Edge
	183	Full Backsplash	35.00	35 SQFT - Black Galaxy
	184	Vanity	9.00	9 SQFT - Hall Bath vanity - Butterfly Green - 3" Miter Edge - White Oval Sink - 6" 2CM splash
	182	Kitchen	105.00	105 SQFT - Black Galaxy - Oggee Edge - 490 Sink

7.0-1 Image - Bill of Lading Printout

Create BOL's for shipments in seconds. Simply select the date and products you want the BOL linked to.

8. SMS/Text Messaging



8.0-1 Image - SMS Text Invoice

RoboTop comes with built in SMS/Text messaging. Text customers or employees with a single click inside RoboTop.

Use text to allow field technicians the ability to send customers arrival notifications, invoices, and more.

In the office, use texts to quickly send schedule dates or ask happy customers for Google reviews or Facebook recommendations to increase sales.

8.1 Custom Texts

	Text/Email	Type	Message	Text/Email Name
1	Text 30-60 Minute Tech Arrival N...	Text	Hi! This is Tabernacle Granite & Marbl...	Text 30-60 Minute Tech Arrival Notification
2	Email Invoice To Billing Email	Email	N/A	Email Invoice To Billing Email
3	Text Invoice	System	Hi! This is Tabernacle Granite & Marbl...	Text Invoice
4	Email Sales Person Project Alert	System	Hi! Please check your project! It need ...	Email Sales Person Project Alert
5	Text Next Scheduled Date	System	N/A	Text Next Scheduled Date
6	Google Review Text	Text	Hi! Tabernacle Granite & Marble wants...	Google Review Text

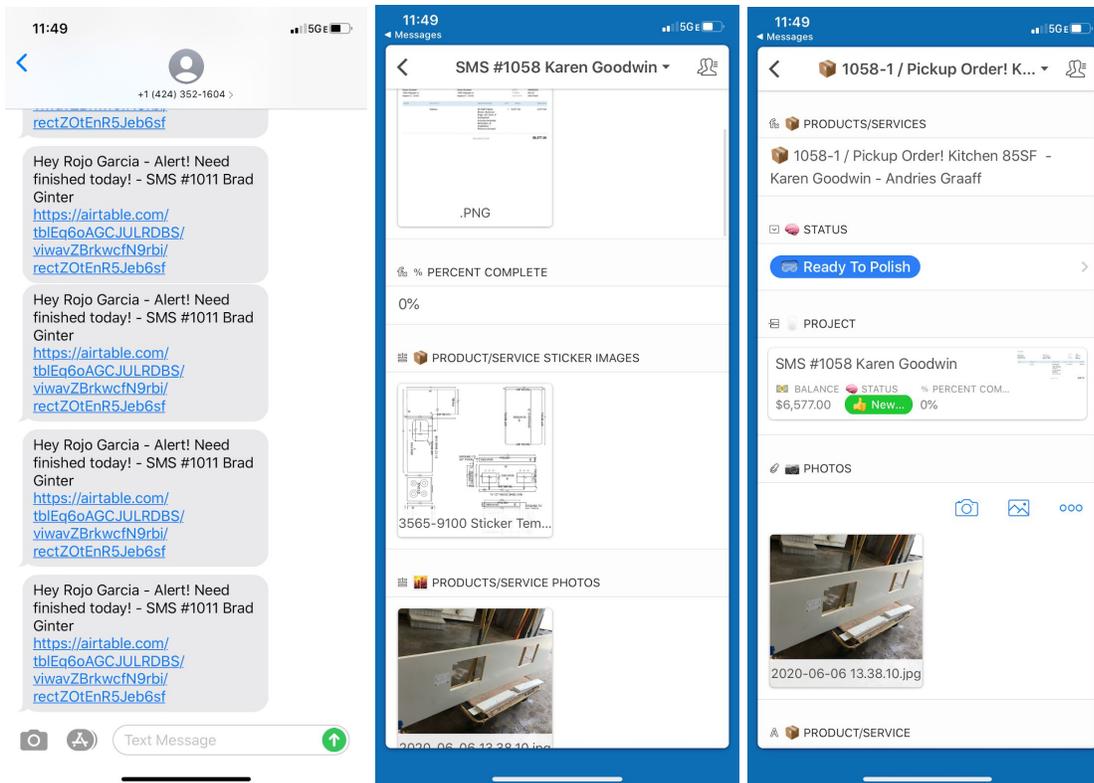
8.1-1 Image - Create Custom Texts

Create custom text templates you want employees to send to customers. Simply select the type, enter a message, and name the text.

8.2 Text Responses

When a customer responds via text, the text response appears inside RoboTop with the order.

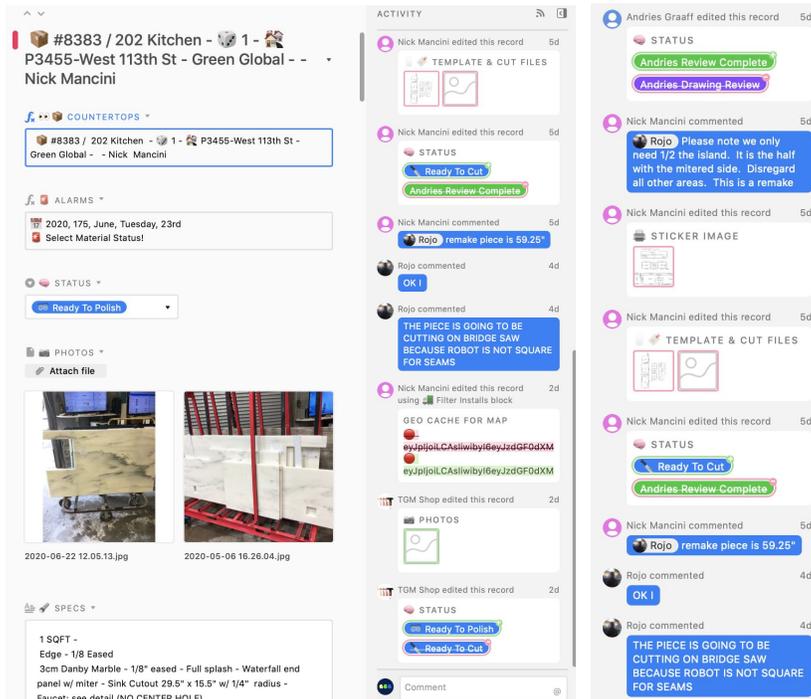
8.3 Text Employees



8.3-1 Image - Employee Received Text Order Link (Left), Clicked Link View In RoboTop App (Middle & Right)

Text employees directly from RoboTop with a link to a specific order. The text receiver can simply click the link with all the order details.

9. Built In Messaging & Edit/Revision History



9.0-1 Image - Messaging & Edit History

RoboTop has built in messaging and edit/revision history for every order and product in RoboTop.

Allow your team to communicate with each other seamlessly in one spot with all the data they need.

Know who edited or revised an order or product with edit/revision history.

10. Support, Ordering & Pricing

RoboTop support is built directly into our software. If you ever need a helping hand, just send us a message directly in RoboTop.

RoboTop is a SaaS (Software as a Service) software and pricing is monthly.

RoboTop starts at \$229 per month without texting and \$299 with texting.

